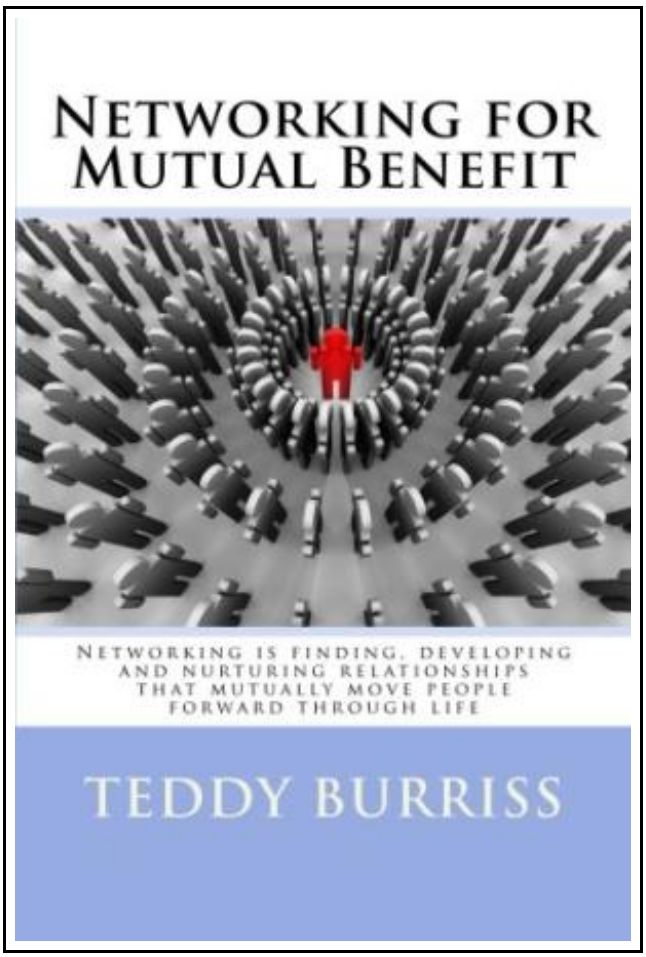
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Burriss Consulting, Incorporated, United States, 2013. Paperback. Book Condition: New. 226 x 150 mm. Language: English . Brand New Book ***** Print on Demand *****.Networking for Mutual Benefit is a lifestyle that once learned will change your life. When you begin to do this differently and better than everyone around you, it will change your business, your career, your community involvement and your personal life. Teddy Burriss shares his edict, Networking is finding, developing and nurturing relationships that mutually move people forward through life. as the basis of Networking for Mutual Benefit. When faced with his first sales job, Teddy s boss told him to Grip grin your way thru every networking event, collect as many business cards as possible then call them up and ask them to buy our stuff. Knowing there had to be a better, more enjoyable way to be successful at this job, Teddy began looking for it. He read great books, read really informative blog posts and asked everyone he could, Is there a better way? Teddy talked to successful business leaders and asked this question, What is the one fundamental key to your professional and personal success? The answer is the core of this lifestyle outlined in Networking for Mutual Benefit. Teddy teaches you how to give, never ask before it s time, why to connect with people who are way different than you, as well as the principles needed for this mutually beneficial lifestyle to be rewarding and enjoyable. Teddy shares lots of stories thru this book and many success stories from people who have learned that Networking for Mutual Benefit is in fact a powerful way to be better, different and successful. Read this book, adopt the principles and then decide for yourself if Networking for Mutual Benefit is better than Gripping...

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